

May Meeting Laser Forms Management

Tuesday, May 21, 2002

Berwick Manor Party House
(3250 Refugee Road at Winchester Pike)

Directions:

From I-70 East (from downtown) take State Route 33 south and exit left onto Winchester Pike. From I-70 West (heading towards downtown) take State Route 33 south and exit immediately right on Refugee Road. From either exit turn left (East) on Refugee Road. Berwick Manor (3250 Refugee Road) is on the northeast corner of Refugee Road and Winchester Pike.

Agenda:

5:30 - 6:20 pm	Social Time
6:20 - 7:10 pm	Dinner
7:10 - 8:10 pm	Dinner Program

Menu:

Hot Hors D'oeuvres
Dinner
Tossed Salad with Dressing
au Gratin Potatoes - Whipped Potatoes
Buttered Broccoli - Peas & Carrots
Barbecued Ribs - Lasagna
Sherbet

Reservations:

The cost of the meal will be covered by ASU this month. Bring and friend! Reservations are being taken at 294-6078 (6:30 am to 12 midnight). **You can also email your reservations. Send your reservation request to Stuart Boulton via email at sboulton@columbus.rr.com.** Please place your reservation by 3 pm, Friday, May 17, 2002. Cancellations will be accepted until 12:00 noon, Monday, May 20, 2002. Reservations made, but not attended, will result in monies owed.

Are Laser Forms Right For Your AS/400?

When evaluating laser technology the first question is "is laser forms management right for my enterprise?"

AS/400 installations that are currently printing to impact printers can take advantage of laser forms management which offers many benefits.

One of the first and possibly the obvious is a reduction in costs. Costs are broken into two major categories, direct and indirect.

Direct would be costs comparison of the actual paper, ribbon, toner cost of impact vs laser. Another key savings here can result when greenbar is printed on cut sheet in multiple "up" and duplex formats.

Indirect cost include:

- Elimination of form waste.
- Elimination of form storage cost.
- Elimination of burst and distribution operations.
- Elimination of printer attendance (changing forms).
- More effective use of printing hardware (use of laser printers from the AS/400 and network, electronic distribution).

Cost reduction is just the beginning, some of the other benefits are improved workflow, variable distribution of forms, variable positioning of data on forms, sorting, calculations, bar coding, and the list goes on.

The benefits and cost reductions are achieved without any impact on the application software. There is no change to the spool file. Professional forms are the result, without any changes.

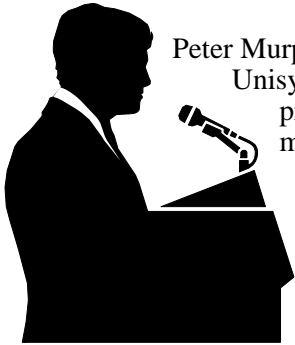
The cost of entry into laser technology is a one-time cost, while the same cost is being incurred year in and year out with the purchase of forms and the handling of those forms when they can be distributed electronically.

Check out ASU in



www.asu-columbus.org

About Our Speaker



Peter Murphy started his business career with Unisys Corporation in New York. He progressed through various sales and marketing positions to corporate management. He moved from Unisys to head a VAR, Distributed Technologies, Inc. in Seattle, Washington. While in Washington, he started a printing company that was later sold.

He returned to Michigan as COO of Hodges & Irvine, a hospitality book publisher. At H&I he developed a PC based software application as a replacement for the hospitality function book. This product is installed today in many of the major hotel companies.

He then moved into a free agent status, doing consulting work and marketing of a scheduling software product to Universities, Hospitals and Corporations.

He joined Integrated Custom Software, developers of FormSprint, an AS/400 laser printer driver, in July 2000 and is the Marketing Manager for four Midwest States.

From the President...

I would like to thank Keith Justus for his presentation last month on structured and unstructured web application servers. It helped me understand the differences between Domino and Websphere for web applications. The last two month's meetings have helped me understand the web applications on the AS/400.



This month Peter Murphy from Integrated Custom Software will be speaking on Laser Technology. The topic and speaker bio are elsewhere in the newsletter. I am interested to see what my options are for upgrading my print processes on the AS/400.

Elections are going to be held this month. Please come and vote for your new officers and board. Again I will ask that anyone that would like to help guide this organization, please step forward and offer help. We will be accepting nominations from the floor. If you let myself or any officer know you want to run I will make sure that you are nominated.

Please take a look at our new website www.asu-columbus.org that Greg Friensehner has started. Suggestions for the site would be appreciated and you should be able to suggest them by sending them to webmaster@asu-columbus.org. I want to thank Greg for starting something that I have wanted for ASU for years.

Drew

ASU LEADERSHIP

Officers

President	Drew Moulton	523-2251 Amoulton@aacanet.com
V. President	John Ransom	422-7176 John.Ransom@chase.com
Treasurer	Brian Moler	799-1850 bmoler@insight.rr.com
Secretary	Betty Campton	

Board of Directors

Stuart Boulton	436-3767 sboulton@columbus.rr.com
Dean Liming	275-2752 rdliming@fccs.co.franklin.oh.us
Dave Holland	holland@iol21.com
David Smith	294-6078

Committees

ASU/IBM	Ann Evans	659-7094
COFIPS	David R. Smith	294-6078
Newsletter	Wayne Manges	415-1226 ASU@TheMangesHouse.com

May Is Election Month

Listed below is the slate of officers for May's election:

President – John Ransom
 Vice President – Brian Moler
 Treasurer – Renee Strassell
 Secretary – Hadi Salim

Members running for the board:
 Stuart Boulton
 Dean Liming
 Loretta Christensen
 Erick Wilds

Drew Moulton will be on the board as Past President.